ZYCUS

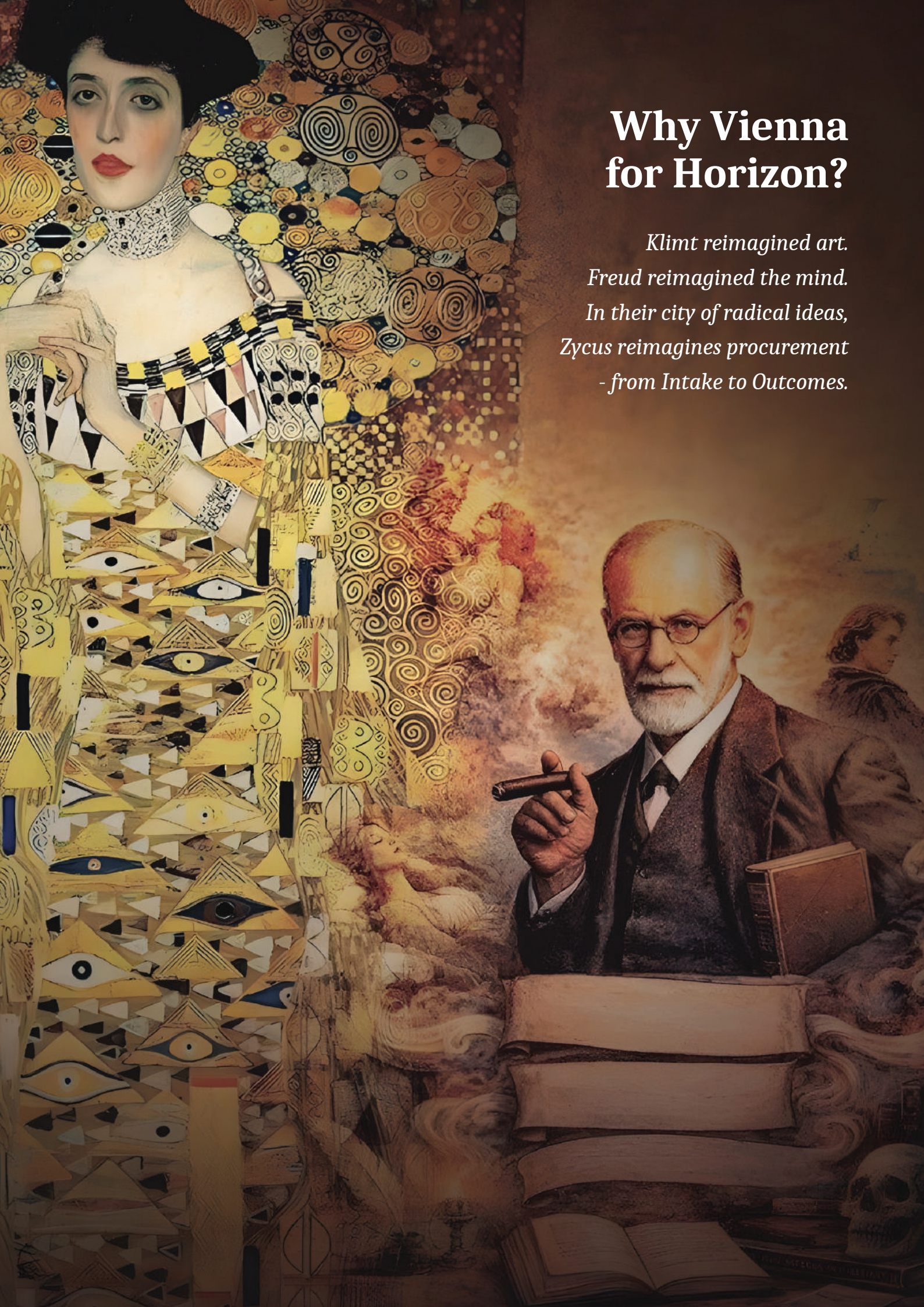
PRESENTS

horizon

EU & UK Edition 2026

InterContinental Vienna, Austria

March 10-12, 2026



Why Vienna for Horizon?

Klimt reimagined art.
Freud reimagined the mind.
In their city of radical ideas,
Zycus reimagines procurement
- from Intake to Outcomes.

THE VENUES

InterContinental Vienna

March 10 - 12, 2026. All conference sessions, networking & accommodation.

One of Vienna's most coveted addresses, steps from the Vienna State Opera and the Belvedere - where Viennese tradition meets cosmopolitan energy. The perfect stage for Horizon, a conference bridging classical procurement wisdom with the Agentic AI revolution.



Liechtenstein City Palace

March 11, 2026. Gala Awards Night & Dinner.

On March 11, you leave the InterContinental and step into a baroque masterpiece. The Liechtenstein City Palace - frescoed ceilings, crystal chandeliers, and a Gala evening of Austrian cuisine, recognition, and memories that outlast the flight home.



DAY 1

Tuesday, March 10, 2026

Arrival & First Impressions

The overture begins at the InterContinental Vienna.

DAY 1

Arrival & First Impressions

Tuesday, March 10, 2026

Conference Registration

3:00 PM – 6:00 PM

The registration lounge at the InterContinental welcomes you with Viennese coffee, a curated agenda of what's ahead, and your first glimpse of the people who will make the next three days unforgettable. Badge in hand, you're no longer an attendee - you're part of the story.



Icebreaking Activity

6:00 PM – 7:00 PM



Your Horizon journey begins with a brush in hand. Teams gather around blank canvases in the gilded Salon Four Seasons & Kaunitz - no expertise required, only instinct. By the time the last stroke dries, delegates become collaborators.

Welcome Reception

7:00 PM – 10:00 PM

Canvases give way to the evening reception. Welcome to the AI Magic Show - a world-class mentalist fuses mind-reading with artificial intelligence, turning procurement's sharpest minds into believers. Dinner and conversations flow long into the Viennese night.



DAY 2

Wednesday, March 11, 2026

The Grand Stage

The journey,
session by session.

DAY 2

The Grand Stage

Wednesday, March 11, 2026

- 8:00 AM - 9:00 AM

Networking Breakfast

Viennese pastries, strong coffee, and stronger ideas. The morning ritual where the best conversations happen before the stage lights come on.

CURTAIN RAISER

- 9:00 AM - 9:05 AM

Welcome Address

Welcome to Horizon. The agenda is loaded. The emcee gives you the map - the key sessions, the must-see moments, and the thread that ties it all together.

Emcee - ***Daniel Schmitz**, VP, Zycus*

ANALYST VERDICT

- 9:05 AM - 9:35 AM

Crossing the Horizon: Agentic AI in Procurement and Why It Matters

Gartner draws the line: Agentic AI will separate procurement leaders from laggards by 2027. Here's the data, the verdict, and what it means for your strategy.

Speaker - ***Magnus Bergfors**, Senior Director Analyst - Sourcing and Procurement Technology, Gartner*

CEO VISION

- 9:35 AM - 10:05 AM

Beyond S2P to I2O: Intake-to-Outcomes with Agentic AI

Now that you've heard the market reality, meet Zycus' answer. Aatish unveils the leap from Source-to-Pay to Intake-to-Outcomes - with autonomous agents that don't just execute, they decide.

Speaker - ***Aatish Dedhia**, Founder & CEO, Zycus*

CUSTOMER PLAYBOOK

- 10:05 AM - 10:35 AM

Bolt's Implementation Playbook: From S2P to I2O (Intake-to-Outcomes) Journey

Theory ends, proof begins. Bolt's CPO shares what actually happened when I2O went from boardroom ambition to operational reality.

Speaker - ***John Mahjoubi**, CPO, Bolt*

CUSTOMER SPOTLIGHT

- 10:35 AM - 11:05 AM

Heineken on Scaling S2P Globally: 80 Business Units, 1 Winning Formula

You've seen the proof. Now here's the blueprint. Eighty business units, dozens of markets, one formula - and the hard-won lessons behind making it work at scale.

Speaker - ***Hervé Le Faou**, CPO & Sustainability Leader, The HEINEKEN Company*

11:05 AM - 11:25 AM: NETWORKING COFFEE BREAK

LIVE DEMO + CUSTOMER EXPERIENCE

- 11:25 AM - 12:05 PM

Merlin Agentic Platform at Work: Live Demo + Real-World Experience from Nippon Gases

From request to results, watch the Merlin Agentic Platform orchestrate Intake, run Agentic Sourcing, and execute live negotiation - demonstrating how agents accelerate cycles and improve value.

Speakers - ***Gabriel Kiewek**, COO, Nippon Gases*

***Bikash Mohanty**, Vice President - Product Strategy, Zycus*

***Chinmaya Behera**, Associate Vice President - Product Management, Zycus*

***Shiv Agarwal**, Director - Product Management, Zycus*

ANALYST OUTLOOK

- 12:05 PM - 12:35 PM

Disruptive Agentic AI Shift: Autonomous Negotiation for Tail Spend = Real Impact

Forrester flips the script - the real Agentic AI goldmine is the 80% of transactions you've been ignoring. A provocative look at why tail spend is the new battleground.

Speaker - ***Jeffrey Rajamani**, Senior Analyst, Forrester*

CUSTOMER TRANSFORMATION

- 12:35 PM - 1:05 PM

Tiger Brands' S2P Digital Transformation: From Intake Control to Autonomous Choice

A different continent, a different challenge, the same shift. One of Africa's largest FMCG companies proves that the journey from manual chaos to autonomous sourcing knows no geography.

Speaker - ***Stedrick Saayman**, Group Procurement Director, Tiger Brands*

1:05 PM - 2:00 PM: NETWORKING LUNCH

THE BIG QUESTION

- 2:00 PM - 2:30 PM

Procurement 2030: Making Humans + AI Agents Work Together

When agents can negotiate, analyze, and execute - what's left for us? The panel confronts the collaboration model nobody has fully figured out yet. No sugarcoating.

Panelists - ***Armijn Verweij,*** *Partner, EY*

Irina Poliakov, *Director, Head of Global Procurement, AppsFlyer*

David Loseby, *Prof. of Research Impact in SCM, Leeds University Business School*

Moderator - ***Hervé Légenvre,*** *Professor & Research Director of Supply Chain Management, EIPM*

CUSTOMER LIFECYCLE

- 2:30 PM - 3:00 PM

From Business Case to Business Value: S2P Lessons from Banking Leaders

Two voices, one outcome: Bank of Cyprus shares why they chose Zycus and the results they achieved. George's firsthand take on the value delivered. The S2P journey from decision to proof.

Panelists - ***Andreas Stylianou****, Manager Finance Systems and Processes, Bank of Cyprus*

George Charalambous*, Sr. Procurement Consultant & Veteran in Banking Sector, Ex-Bank of Cyprus*

Moderator - ***Caroline Lacocque****, RVP, Zycus*

3:00 PM - 3:15 PM: NETWORKING COFFEE BREAK

CUSTOMER CROSSROADS

- 3:15 PM - 3:45 PM

From Fragmented to AI-Ready: Real-World S2P Transformation Stories

Different industries, different starting points of chaos, one shared destination. The messy, non-linear, brutally honest truth about getting from fragmented model to AI-ready.

Panelists - ***Mike Marshall,*** *Head of COE- Finance, Brambles*

Damien Robillon, *Director Procurement Enablement, The HEINEKEN Company*

Moderator - ***Caroline Lacocque,*** *RVP, Zycus*

HANDS-ON EXPERIENCE

- 3:45 PM - 5:00 PM

Focused Networking & Live Product Demonstration

Three demo pods. Get face-to-face with Merlin AI, ANA, and the full I2O suite. Additionally, check your event app to attend pre-scheduled meetings.

Demo Pods - • ***Source-to-Pay*** • ***Merlin Intake*** • ***Autonomous Negotiation***

DAY 2

Wednesday, March 11, 2026

EVENING

Gala Awards Night & Dinner

From keynotes to chandeliers - the evening is yours.



Gala Awards

Night & Dinner

6:00 PM - 10:00 PM

Red Carpet rolls out. A baroque palace. Procurement's finest recognized, toasted, and treated to a night that rivals the venue itself.

5:00 PM - 5:30 PM
Relax & get ready!
Theme: **Red Carpet**
Dress code: **Formal Elegance**

5:30 PM to 5:45 PM
Assembly for the
Gala evening departure

5:45 PM
Vehicles depart from the hotel to the
Gala evening venue - **Liechtenstein City Palace**

10:00 PM Onwards
Depart for the hotel

DAY 3

Thursday, March 12, 2026

The Final Act

Rise and close strong.
The sessions that tie it all together.

DAY 3

The Final Act

Thursday, March 12, 2026

- 8:00 AM - 9:00 AM

Networking Breakfast

The conversations are sharper, the connections are real. A refreshing breakfast before the final act - the room that started as strangers now feels like a network.

DAY OPEN

- 9:00 AM - 9:05 AM

Final Day Welcome & Highlights

The emcee recaps yesterday's breakthroughs and sets the stage for the closing act. Five minutes. No filler.

Emcee - ***Daniel Schmitz**, VP, Zycus*

THE MASTERCLASS

- 9:05 AM - 9:20 AM

Procurement Clinic Now Open: Tell a Procurement Ailment & Learn the Soft Skills to Be AI-Ready

The clinic is open. Name your procurement ailment, Tom Mills runs the diagnosis and the prescription is the soft skills you'll need to lead when AI handles the hard skills.

Speaker - ***Tom Mills**, Founder, Procurement Protagonist, Top Global Procurement Voice & Industry Thought Leader*

ANALYST HANDBOOK

- 9:20 AM - 9:50 AM

From Automation to Autonomy: Agentic AI Maturity Model for Procurement

IDC debuts a new maturity framework - stages from basic automation to full autonomy. The uncomfortable question: where does your organisation actually sit?

Speaker - ***Patrick Reymann,** Research Director, Procurement & Enterprise Applications, IDC*

CUSTOMER CHOICE

- 9:50 AM - 10:20 AM

AI Strategy: Securing the Right Partner in Agentic Era

Everyone claims AI. They believe in it. As the Agentic era shifts AI from a passive tool to an autonomous collaborator, choosing the right partner is no longer just about technical specs - it's about strategic alignment.

Panelists - ***Bislim Goxhufi**, Director of Purchasing, Supplier Quality & Development, Purch. Processes & VMM, Tenneco*

***Dave Everett**, Global Head of Indirect Procurement, Tate & Lyle*

***Corinne Hodan**, Group Procurement Digital & Change Management Director, Air Liquide*

Moderator - ***Daniel Schmitz**, VP, Zycus*

THE REVEAL

- 10:20 AM - 10:30 AM

CPONext Launch & AI Agent Quest Winners' Announcement

The curtain lifts. Zycus launches CPONext EMEA and crowns the AI Agent Quest winners - the teams proving that Agentic procurement isn't coming, it's here.

Presenter - ***Shekhar Varma**, President, Zycus*

POWER PAIRING

- 10:30 AM - 10:50 AM

IBM + Zycus Innovation: Driving Tail Spend with Agentic AI

An exclusive IBM and Zycus innovation session unveiling how Agentic AI is revolutionizing tail spend management with autonomous intelligence, smarter orchestration, and measurable business impact.

Speaker - ***Kuntha Chelvanathan**, Global Intelligent Procurement Operations Offering Leader, IBM*

Host - ***Bikash Mohanty**, Vice President - Product Strategy, Zycus*

PARTNER ECOSYSTEM

- 10:50 AM - 11:20 AM

Ecosystem Beyond S2P: Building a Seamless Procurement with Best-in-Class Partners

No platform is an island. The partners show how the Zycus ecosystem stretches from fraud prevention to marketplace integration - procurement greater than the sum of its parts.

Panelists - ***Olivia Fédérici,*** *Senior Account Executive - European Market Lead, Trustpair*

Hugo Karelse, *Head, Rojo Consultancy*

Jens Dissmann, *SVP Global Marketplace Performance Management, Unite*

Moderator - ***Raoul Groening****, Lecturer in Procurement at Kalaidos University of Applied Sciences Switzerland*

11:20 AM - 11:40 AM: NETWORKING COFFEE BREAK

HANDS-ON EXPERIENCE

- 11:20 AM - 1:00 PM
  *Starts with the coffee break

Focused Networking & Live Product Demonstration

Three demo pods and pre-scheduled one-on-one meetings. The demos answer your questions. The meetings answer your use case.

Demo Pods - • ***Source-to-Pay*** • ***Merlin Intake*** • ***Autonomous Negotiation***

1:00 PM - 2:00 PM: CLOSING LUNCH

ZYCUS

Intake to Outcomes with Agentic AI