



FINDING A BALANCE BETWEEN INTEGRATED SYSTEMS AND BEST OF BREED TO ENABLE FLEXIBLE DIGITAL PROCUREMENT

MAT LANGLEY

2019

CBRE



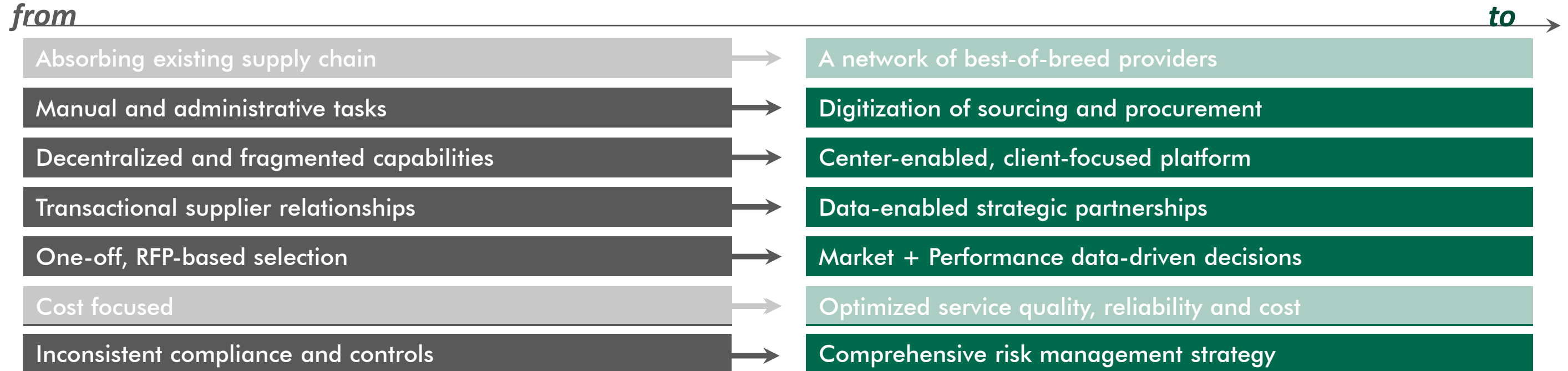
Our Vision

One world-class

*CBRE supply chain capability,
delivering measurably superior outcomes
for our clients and our colleagues*

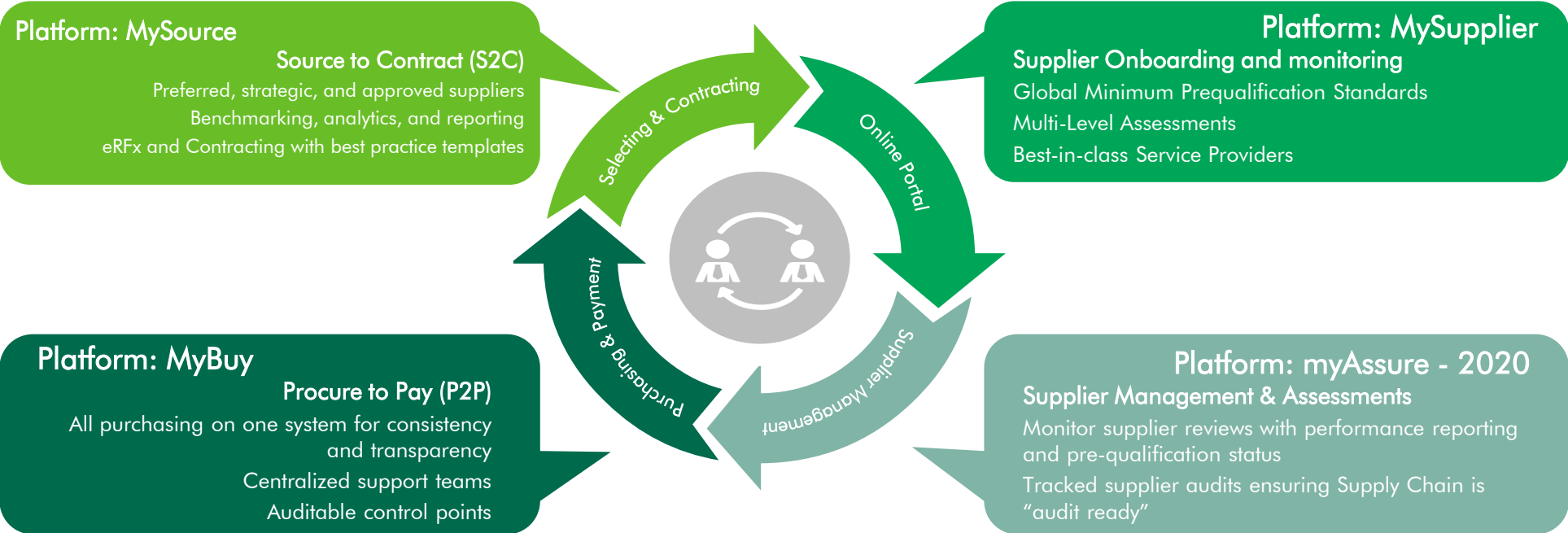
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CBRE SUPPLY CHAIN PLATFORM RESPONDS TO CLIENTS' CHANGING PRIORITIES

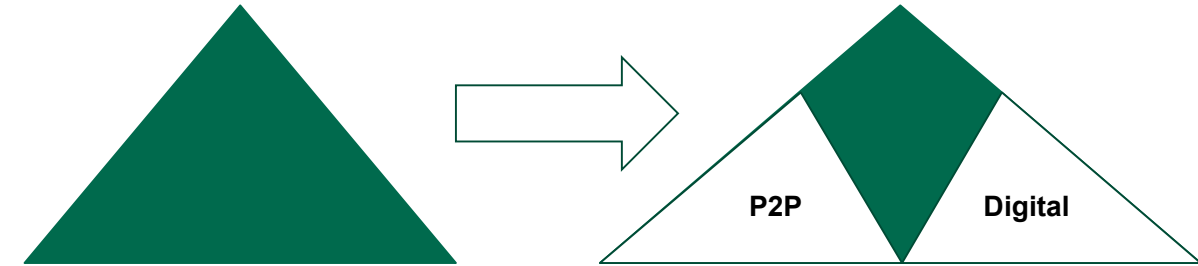
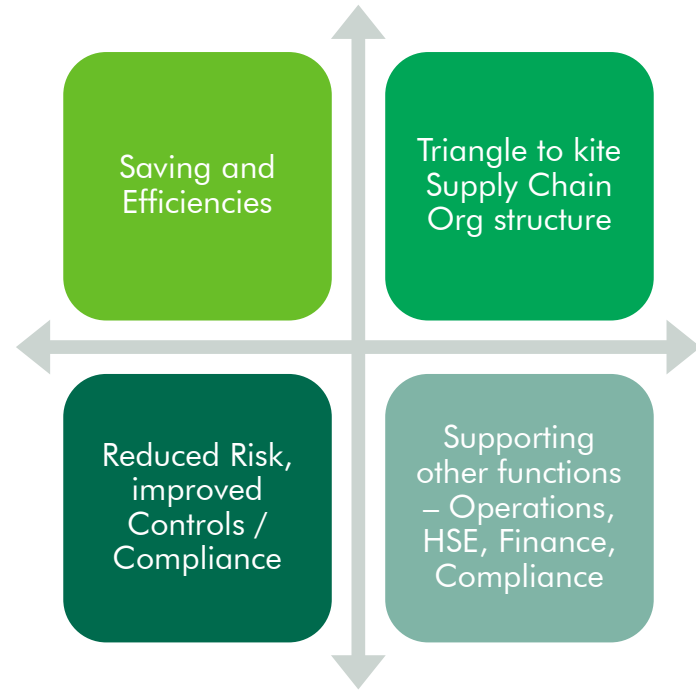


SUPPLY CHAIN TECHNOLOGY SERVICE DELIVERY MODEL

The CBRE Supply Chain Technology strategy utilizes and integrated Source to Contract and Procurement to Pay platforms with an agile supplier portal and ongoing supplier management



DIGITAL OUTCOMES



The Modern Procurement Function (The Kite)*

1. Supplier management and ecosystem skills
2. Increased focus on organisational partnering and alignment
3. Strong capability in critical specialisms
4. Service providers to top up on capacity and capability
5. Digitize the next layer
6. Deeper analytical skills, AI and BI
7. Transactional processing via RPA's or SSC / COE's

CBRE

mySupplier

Case Study



MYSUPPLIER

Overview

- Online portal for supplier onboarding, maintenance, monitoring and searchable global database
- Centralized support and approvals / review ability for Supply Chain Operations
- Aim is to be available globally across all lines of CBRE's businesses and to provide necessary information for all ERP / accounting systems for adding suppliers

Features

- Consistency and alignment providing efficiencies and automation
- Risk and compliance through minimum standards and ability for higher level prequalification and monitoring for risk based approach
- Platform to build other service requirements and offerings with API links to service and data providers (GRMS, Avetta, WorldCheck)

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CBRE mySUPPLIER

[Suppliers](#) [Users](#) [Delegation](#) [Reports](#) [Help And Training](#) [Admin](#)

[Request or Invite New Supplier](#)

Suppliers awaiting your approval to publish

Date submitted	Supplier Name	Requested by	App
22-4-2019	Shanghai Sanmao Security Services Co., Ltd	tamara.wu@cbre.com	
22-4-2019	Shanghai Jinyao Electronic Engineering Co., Ltd	tamara.wu@cbre.com	
8-5-2019	APAC Test Supplier 06	huw.griffiths@cbre.com	

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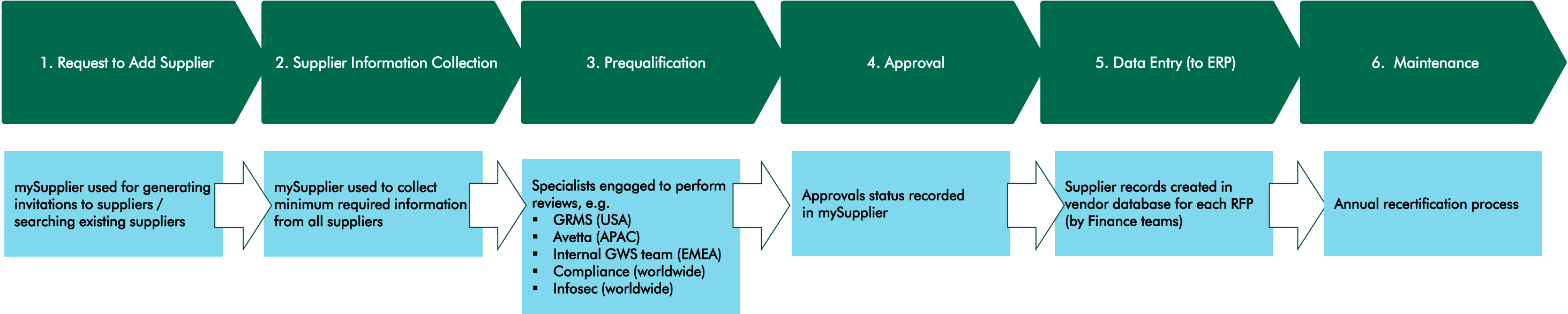
Geographic filters

China

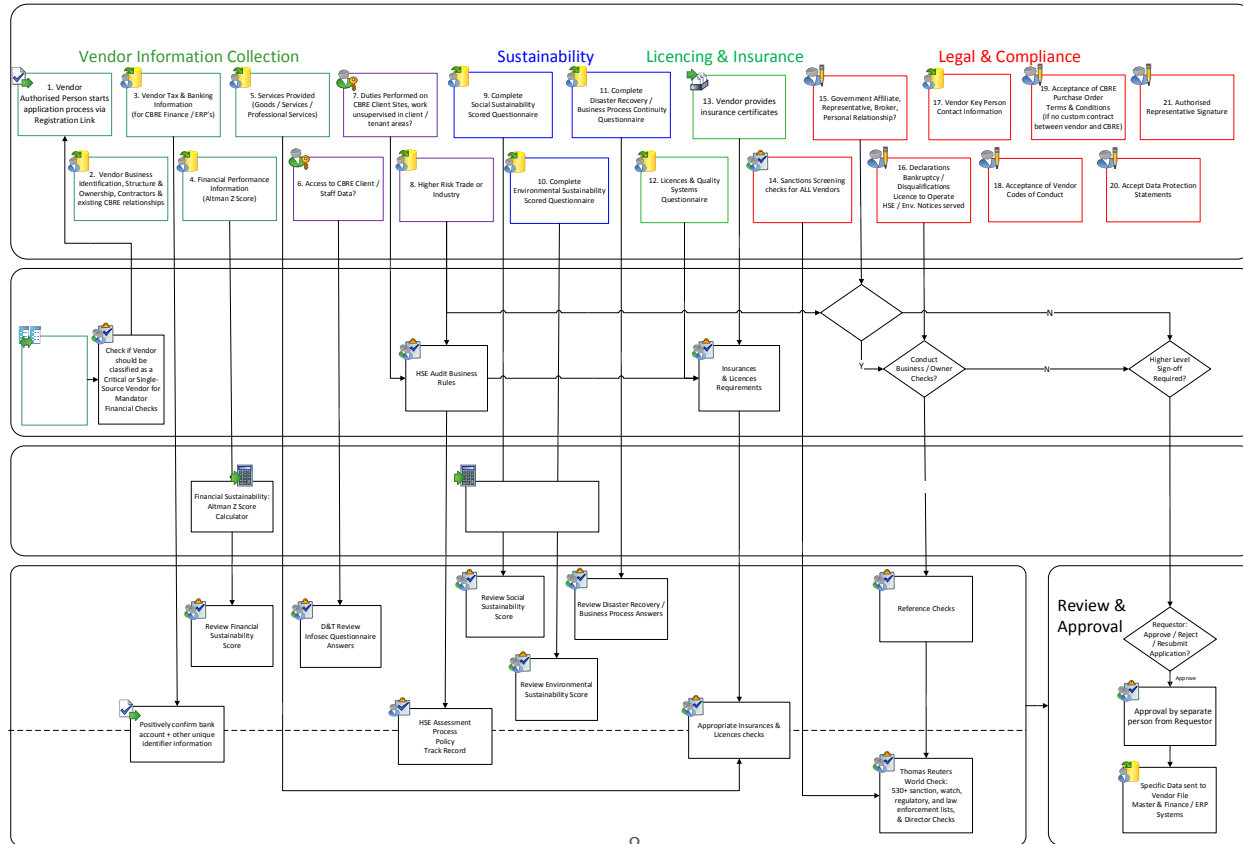
Supplier Search

Company Name

MYSUPPLIER – OPERATING MODEL



QUESTION SET PROCESS FLOW

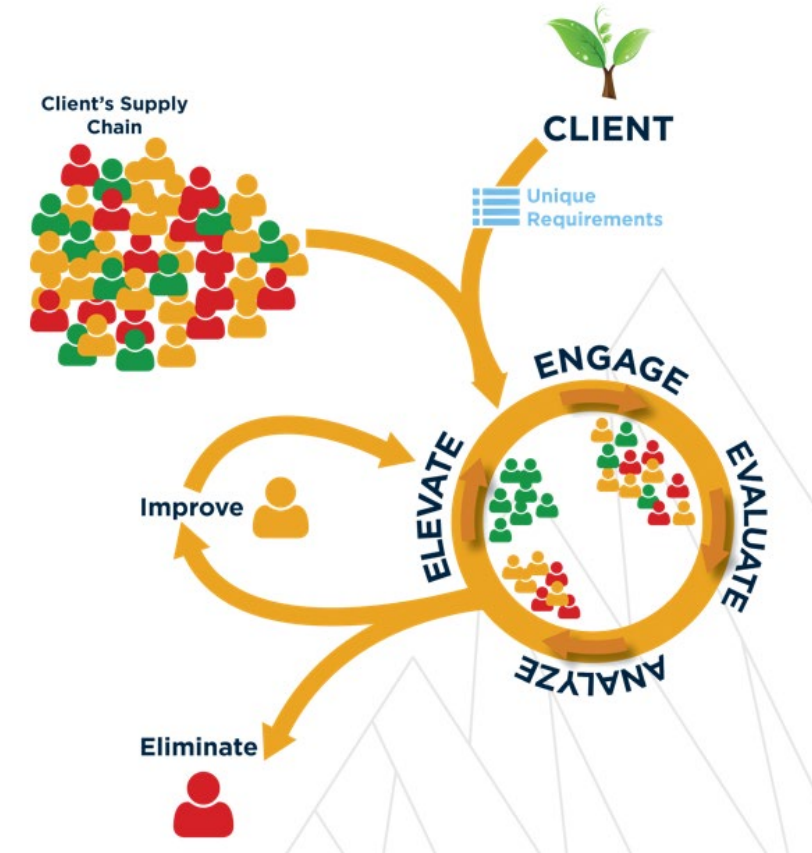


EXAMPLE OF HSE PREQUALIFICATION TOOL - AVETTA

CBRE uses the Avetta platform to actively manage our supply chain HSE risk by carefully engaging, evaluating and elevating qualified suppliers

Key benefits include:

- Embed Safety and Compliance practice via supplier audits designed to meet CBRE and CBRE customer requirements around insurance, regulatory and safety
- Vast number of supplier network connected to this solution
- Connect best practices around Corporate Social Responsibility, diversity, and risk management to drive a safe and sustainable growth



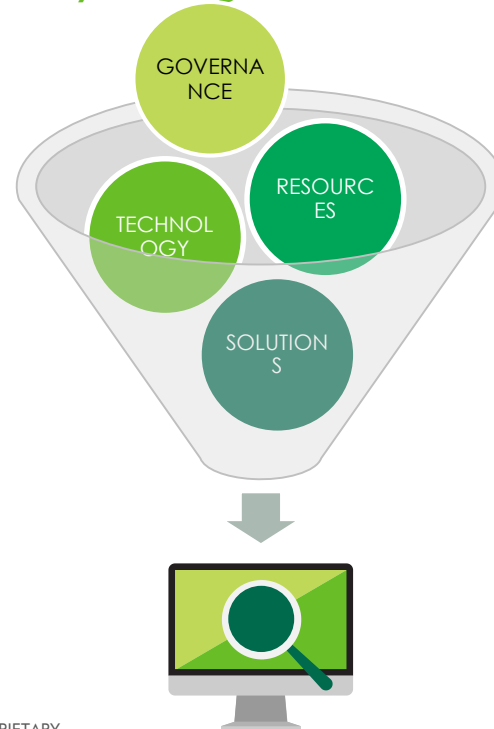
CBRE

Operationalizing the technology



SHARED SERVICE CENTER SUPPORT

Improve Manageability through Platform Consistency



Regional Account Sourcing Lead

- Develop and execute on Account Sourcing Plan
- Support Account to meet glidepath and expense management needs

Sourcing Activities

- mySource eRFx and eAuction support
- mySource Contract Management
- Preferred Supplier development
- Service line Sourcing Strategies
- Ownership of RFP templates
- Transitions

Contract Management

- Legal Support
- Ownership of contract and PO templates
- Manage contract database and reporting
- Contract Compliance
- Client Fowdowns

Management Reporting

- Dashboards and reporting packs
- Spend Analysis
- Benchmarking
- Savings Tracking
- Supplier consolidation tracking
- Market and Service Line (Category) management analysis

Supply Chain Operations

- mySupplier support for supplier Onboarding and Screening
- mySecure supplier management tracking
- myBuy buyers – approvals, RFQ's, catalogue and contract management
- Technology deployment project management

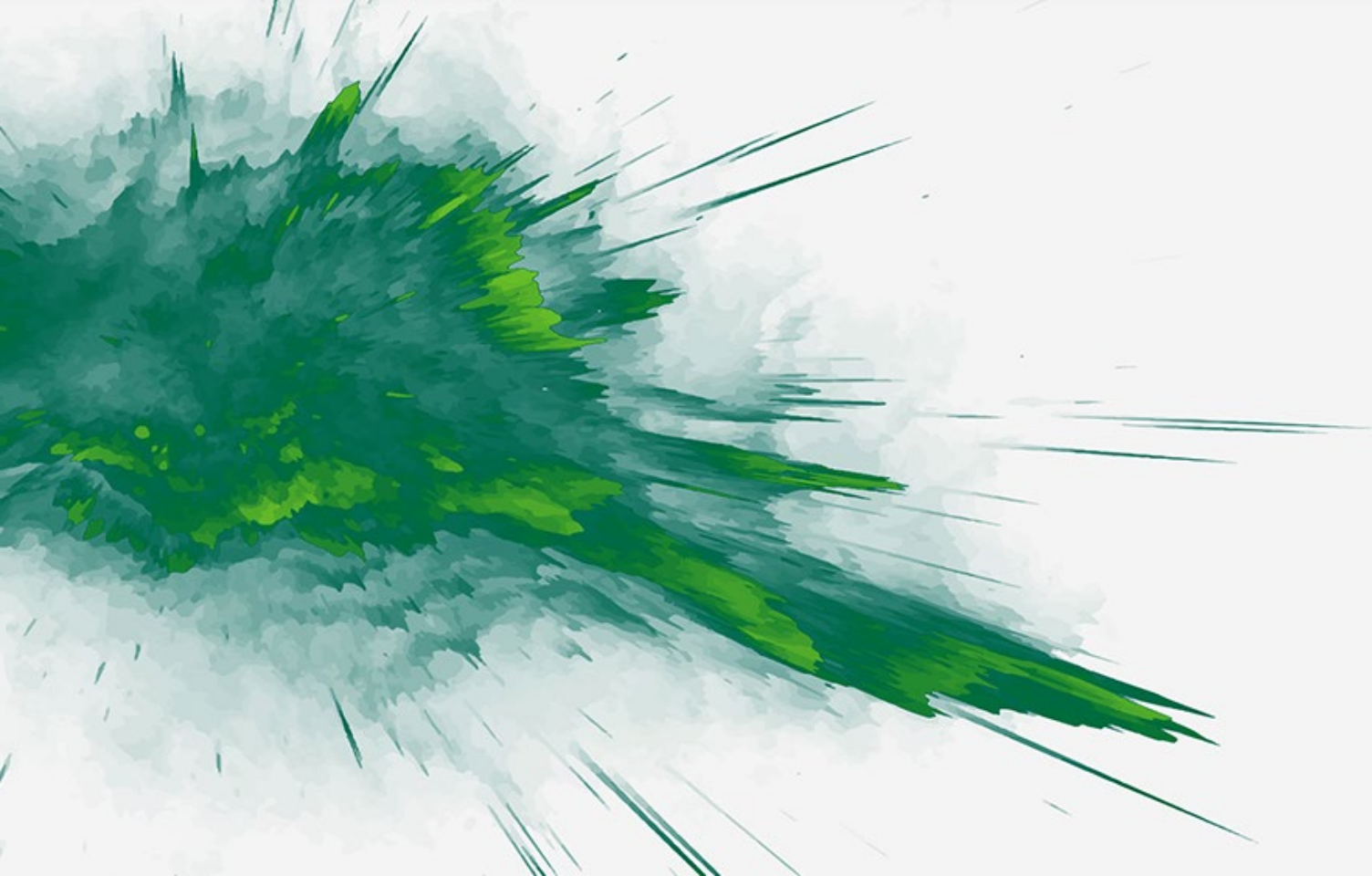
CBRE CORPORATE TECHNOLOGY STRATEGY

*In the ever-evolving digital economy, **technology is everywhere**. Successfully applying it to create **client value**, however, is not.*

*At CBRE, we believe **technology is only as effective as the quality of the data** that fuels it and the expertise of the organization that leverages it. With that, technology can truly impact real estate performance and potential by revealing dynamic insights and enabling actionable strategies.*

Our technology does just that.

Powered by the industry's best intelligence across all asset classes, coupled with our people's unrivaled global expertise, CBRE's Suite of Enablement Technologies powers superior outcomes for every client we serve.



THANK YOU.

Gracias.

謝謝.

Salamat.

धन्यवाद.

Obrigado.

شکرا

Спасибо.

감사합니다.

ধন্যবাদ.

Danke.

ありがとう.

Merci.



toward **a greener
tomorrow**

CBRE *Build on
Advantage*

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